

FINANCIAL STATEMENTS WITH INDEPENDENT AUDITORS' REPORT YEARS ENDED DECEMBER 31, 2018 AND 2017

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INDEPENDENT AUDITORS' REPORT

To The Trustees
The Valerie Fund
Maplewood, New Jersey

Report on the Financial Statements

We have audited the accompanying financial statements of The Valerie Fund, which comprise the balance sheets as of December 31, 2018 and 2017, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of The Valerie Fund as of December 31, 2018 and 2017, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of a Matter

As discussed in Note 2 to the financial statements, in 2018 the Organization adopted Accounting Standards Update No. 2016-14, *Not-for-Profit Entities*. Our opinion is not modified with respect to this matter.

Saddle Brook, New Jersey

Dorfman Alrams music, LLC

October 9, 2019

BALANCE SHEETS

ASSETS

	Decem	nber 31,
	2018	2017
Cash and cash equivalents Investments Accounts receivable Pledges and grants receivable, net Prepaid expenses and other current assets Property and equipment, net	\$ 1,943,663 6,279,580 116,476 2,822,327 107,592 245,930	\$ 1,402,318 6,588,154 67,653 2,476,366 109,137 276,138
Total assets	\$ 11,515,568	\$ 10,919,766
Accounts payable Deferred income Accrued expenses	\$ 57,949 150,644 69,043	\$ 167,705 64,244 215,063
Total liabilities	277,636	447,012
Net assets: Without donor restrictions With donor restrictions	5,314,296 5,923,636	5,873,103 4,599,651
Total net assets	11,237,932	10,472,754
Total liabilities and net assets	\$ 11,515,568	\$ 10,919,766

STATEMENTS OF ACTIVITIES

	Yeare	Year ended December 31, 2018	1, 2018	Year e	Year ended December 31, 2017	1, 2017
Support and revenue:	Without donor restrictions	With donor restrictions	Total	Without donor restrictions	With donor restrictions	Total
Grants and contributions Special events, net Investment income	\$ 1,239,225 1,854,764 124,151	\$ 3,105,896 5,275 44,383	\$ 4,345,121 1,860,039 168,534	\$ 1,171,137 1,834,860 110,757	\$ 2,033,807 10,865 35,764	\$ 3,204,944 1,845,725 146,521
Total support and revenue	3,218,140	3,155,554	6,373,694	3,116,754	2,080,436	5,197,190
Net assets released from restriction	1,831,569	(1,831,569)		1,719,291	(1,719,291)	
Total support and revenue	5,049,709	1,323,985	6,373,694	4,836,045	361,145	5,197,190
Expenses: Program services: Hospital Centers Camps Advocacy	3,041,428 402,584 793,076		3,041,428 402,584 793,076	2,803,134 408,135 750,662		2,803,134 408,135 750,662
Total program services	4,237,088		4,237,088	3,961,931		3,961,931
Supporting services: Management and general Fundraising	151,755 803,058		151,755 803,058	168,128 917,229		168,128 917,229
Total supporting services	954,813		954,813	1,085,357		1,085,357
Total expenses	5,191,901		5,191,901	5,047,288		5,047,288
Change in net assets from operations	(142,192)	1,323,985	1,181,793	(211,243)	361,145	149,902
Nonoperating activities: Realized and unrealized gain (loss) on investments	(416,615)		(416,615)	280,432		280,432
Total nonoperating activities	(416,615)		(416,615)	280,432		280,432
Change in net assets Net assets, beginning of year	(558,807) 5,873,103	1,323,985 4,599,651	765,178 10,472,754	69,189 5,803,914	361,145 4,238,506	430,334 10,042,420
Net assets, end of year	\$ 5,314,296	\$ 5,923,636	\$ 11,237,932	\$ 5,873,103	\$ 4,599,651	\$ 10,472,754

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF CASH FLOWS

		Year ended I	Decemb	er 31,
		2018		2017
Cash flows from operating activities:	•	705 470	•	100.004
Change in net assets	\$	765,178	\$	430,334
Adjustments to reconcile change in net assets to				
net cash provided (used) by operating activities:		22 504		00 440
Depreciation		33,584		29,146
Discount on pledges receivable Permanently restricted fund contributions		23,027 (469)		14,107 (7,750)
•		` '		43,001
Amortization of bond premium		34,870 416,615		•
Realized and unrealized gain (loss) on investments Donation of stock		(91,060)		(280,432) (82,818)
Changes in operating assets and liabilities:		(91,000)		(02,010)
(Increase) decrease in:				
Accounts receivable		(48,823)		(28,064)
Pledges receivable and grants receivable		(368,988)		(579,385)
Prepaid expenses and other current assets		1,545		28,673
Increase (decrease) in:		1,040		20,073
Accounts payable		(109,756)		101,459
Deferred income		86,400		(47,503)
Accrued expenses		(146,020)		170,401
Addition expenses		(110,020)		170,101
Net cash provided (used) by operating activities	Minorestrutto	596,103		(208,831)
Cash flows from investing activities:				
Purchase of property and equipment		(3,376)		(36,629)
Purchase of investments		(763,576)	(3,374,447)
Sale and redemption of investments		711,725		1,414,299
cale and readiffication of investments		7.1.,.20		1, 111,200
Net cash used by investing activities		(55,227)	(1,996,777)
Cash flows from financing activities:				
Permanently restricted contributions		469		7,750
Net cash provided by financing activities		469_		7,750
Net increase (decrease) in cash and cash equivalents		541,345	ĺ	2,197,858)
Cash and cash equivalents, beginning of year	-	1,402,318	,	3,600,176
Cash and cash equivalents, end of year	<u>\$</u>	1,943,663	\$	1,402,318

STATEMENTS OF FUNCTIONAL EXPENSES

Years Ended December 31, 2018 and 2017

						Pro	Program services expenses	ces e	xbeuses						
	Hospital Centers	al Cente	ərs		Car	Camps			Advocacy	cacy			Total	tal	
	2018		2017		2018		2017		2018		2017		2018		2017
Payroll Payroll taxes and benefits	\$ 170,941 28,926	↔	140,471 28,006	·	76,784 15,947	₩	77,342 16,949	↔	169,621 29,160	∽	158,129 31,407	φ	417,346 74,033	↔	375,942 76,362
Total personnel costs	199,867		168,477		92,731		94,291		198,781		189,536		491,379		452,304
Specific grants to Centers	2,628,203	2,	2,424,953									N	2,628,203	.,	2,424,953
Occupancy and facilities	17,088		18,692		113,715		118,559		13,163		19,895		143,966		157,146
Children's activities					81,777		68,106		69,465		62,321		151,242		130,427
Scholarships									448,125		383,197		448,125		383,197
Other program expenses	141,459		145,395						32,287		61,421		173,746		206,816
Professional fees	3,517		2,971		819		1,048		2,617		3,066		6,953		7,085
Insurance	2,959		2,274		4,433		4,546		2,202		2,346		9,594		9,166
Supplies	3,244		2,548		36,977		39,466		2,495		2,716		42,716		44,730
Communications	23,791		17,312		15,024		20,743		19,434		20,352		58,249		58,407
Transportation	255		277		47,312		42,520		210		329		47,777		43,126
Depreciation expense	19,082		17,325		827		841		2,806		2,265		22,715		20,431
Other operating expenses	1,963		2,910		8,969		18,015		1,491		3,218		12,423		24,143
Total expenses	\$ 3,041,428	\$ 2,	\$ 2,803,134	↔	402,584	↔	408,135	છ	793,076	⇔	750,662	8	4,237,088	φ.	3,961,931
Percentage of total	28.58%		55.54%		7.75%		8.09%		15.28%		14.87%		81.61%		78.50%

The accompanying notes are an integral part of these financial statements.

STATEMENTS OF FUNCTIONAL EXPENSES

Years Ended December 31, 2018 and 2017

	Management and general	it and ge	eneral	Sup	Supporting services expenses Fundraising	vices aising	expenses		J.	Total		Tota	Total program and supporting services expenses	and s	upporting ses
	2018	2	2017		2018		2017		2018		2017		2018		2017
Payroll Payroll taxes and benefits	\$ 103,792 12,981	↔	96,710 19,695	₩	385,072 73,513	€	380,209 74,697	₩	488,864 86,494	↔	476,919 94,392	↔	906,210 160,527	↔	852,861 170,754
Total personnel costs	116,773	~	116,405		458,585		454,906		575,358		571,311	~	1,066,737	~	1,023,615
Specific grants to Centers Occupancy and facilities Children's activities Scholarships	7,466		14,889		44,087		61,348		51,553		76,237	7	2,628,203 195,519 151,242	7	2,424,953 233,383 130,427
Other program expenses													446, 123 173,746		363, 197 206,816
Professional fees	20,343		27,557		73,110		201,706		93,453		229,263		100,406		236,348
Insurance	1,926		2,273		7,365		6,879		9,291		9,152		18,885		18,318
Supplies	1,450		2,000		13,541		8,394		14,991		10,394		57,707		55,124
Communications	1,297		1,646		175,706		170,390		177,003		172,036		235,252		230,443
Iransportation					705		1,183		202		1,183		48,482		44,309
Depreciation expense	1,470		1,802		9,399		6,913		10,869		8,715		33,584		29,146
Other operating expenses	1,030		1,556		20,560		5,510		21,590		7,066		34,013		31,209
Total expenses	\$ 151,755	8	168,128	s	803,058	↔	917,229	s	954,813	φ.	\$ 1,085,357	\$ 2	5,191,901	\$	5,047,288
Percentage of total	2.92%		3.33%		15.47%		18.17%		18.39%		21.50%		100.00%		100.00%

The accompanying notes are an integral part of these financial statements.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

1. Nature of the Organization

The Valerie Fund (the Fund) is a not-for-profit organization established in 1976 in memory of nine year old Valerie Goldstein by her parents, Ed and Sue.

The Valerie Fund's mission is to provide support for the comprehensive health care of children with cancer and blood disorders.

Families turn to The Valerie Fund because of the unique combination of medical care, counseling, and other services it provides. The Valerie Fund Children's Centers comprise the largest network of healthcare facilities for children with cancer and blood disorders in New Jersey, and one of the largest in the nation. The centers host approximately 23,000 patient visits each year.

Close to Home: Today there are seven Valerie Fund Children's Centers for Cancer and Blood Disorders located in major hospitals in New Jersey, New York, and the Philadelphia area providing caring, comprehensive, state-of-the-art outpatient health care to thousands of children and their families each year. This network means that sick children are able to receive care close to their homes. Before The Valerie Fund, many children - such as Valerie Goldstein - had to travel long distances because the treatment they needed was available only at major medical facilities located in large cities.

The Whole Patient: At The Valerie Fund Centers, patients receive far more than treatment for their physical illnesses. Our philosophy is that to truly heal the children with whose care we are entrusted, we must treat them emotionally, socially, and developmentally, as well as medically.

The Entire Family: Childhood disease strikes not only the child, but the entire family. When a child is a patient at a Valerie Fund Center, a staff of social workers, counselors, psychologists, and child-life specialists enfold the child and the family in a blanket of ongoing, individualized care. We firmly believe this approach is the most effective way to fight childhood disease.

Since 1982, The Valerie Fund has also operated Camp Happy Times, a free one-week overnight camp experience for children aged 5-21 who have or have had cancer. Approximately 175 children attend Camp Happy Times each summer located at the two hundred acre Tyler Hill Camp in Wayne County, Pennsylvania. Camp Happy Times is a proud member of the International Children's Oncology Camping Association.

Camp Happy Times promotes friendship, independence, and a spirit of cooperation for cancer patients and survivors. The CHT philosophy is to provide a recreationally therapeutic environment that engages participants while building self-esteem, confidence, trust and friendship.

The Valerie Fund also engages in year round advocacy and support for the children treated with cancer and blood disorders. Beyond psychosocial care provided for year round, each December children treated at each of the centers are invited to enjoy festive holiday parties with their parents and siblings. These parties bring together as many as 500 at a time for joyous holiday celebrations where patients can enjoy their caregivers in an entirely different setting. The Fund has created a scholarship program to promote the continued education and advancement of children treated at the centers. It also distributes sporting and event tickets provided by donors to enhance the psychological and emotional care of the children under treatment as well as acts year round on behalf of all children fighting these diseases regionally as well as nationally.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

2. Summary of significant accounting policies

New accounting pronouncement

During 2018, the Organization adopted Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities* (*Topic 958*) – *Presentation of Financial Statements of Not-for-Profit Entities*. This guidance is intended to improve the net asset classification requirements and the information presented in the financial statements and notes about a not-for-profit entity's liquidity, financial performance, and cash flows. Main provisions of this guidance include: presentation of two classes of net assets versus the previously required three; recognition of capital gifts for construction as a net asset without donor restrictions when the associated long-lived asset is placed in service; and recognition of underwater endowment funds as a reduction in net assets with donor restrictions. The guidance also enhances disclosures for board designated amounts, composition of net assets without donor restrictions, liquidity, and expenses by both their natural and functional classification.

As a result of the adoption of ASU, net assets as of December 31, 2017 were reclassified as follows:

		ASU Classifications	3
	Without	With	Total
Net asset classifications	donor <u>restrictions</u>	donor <u>restrictions</u>	net assets
As previously presented:			
Unrestricted	\$ 5,873,103	\$	\$ 5,873,103
Temporarily restricted		3,026,142	3,026,142
Permanently restricted	MECHANICAL CONTROL OF THE CONTROL OF	1,573,509	1,573,509
Total net assets	\$ 5,873,103	\$ 4,599,651	\$ 10,472,754

Basis of presentation

The financial statements of the Fund have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP), which require the Fund to report information regarding its financial position and activities according to the following net asset classifications:

<u>Net assets without donor restrictions</u> - Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Fund. These net assets may be used at the discretion of the Fund's management and the board of directors.

<u>Net assets with donor restrictions</u> - Net assets subject to stipulations imposed by donors, and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

2. <u>Summary of significant accounting policies</u> (continued)

Measure of operations

The statement of activities reports all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to the Organization's ongoing services and interest and dividends earned on investments. Nonoperating activities are limited to realized and unrealized gains (losses) and other activities considered to be of a more unusual or nonrecurring nature.

Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the period. Accordingly, actual results could differ from those estimates.

Cash and cash equivalents

For purposes of the statement of cash flows, the Fund considers all highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. Restricted cash and cash equivalents are limited in use to the Green Light capital campaign, scholarship grants, emergency funds, and the Fund's endowment.

Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are valued at their fair values on the balance sheet. Unrealized gains and losses are included in the changes in net assets without donor restriction for the gains and losses that are unrestricted, and in the changes in net assets with donor restriction for the gains and losses that are restricted for the support of certain programs. Investment fees are netted against the investment income.

Fair value measurement

U.S. GAAP establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets and liabilities (level 1 measurement) and the lowest priority to unobservable inputs (level 3 measurements).

The three levels of the fair value hierarchy are as follows:

Level 1 - Inputs that reflect unadjusted quoted prices in active markets for identical assets or liabilities that the Organization has the ability to access at the measurement date;

Level 2 - Inputs other than quoted prices that are observable for the assets or liability either directly or indirectly, including inputs that are not considered to be active:

Level 3 - Inputs that are unobservable.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

2. Summary of significant accounting policies (continued)

Fair value measurement (continued)

Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information, volatility statistics, specific and broad criteria data, liquidity statistics, and other factors. An investment's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable" requires significant judgment by the Organization. The Organization considers observable data to be that market data which is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, provided by multiple, independent sources that are actively involved in the relevant market. The categorization of an investment within the hierarchy is based upon the pricing transparency of the investment and does not necessarily correspond to the Organization's perceived risk of that investment.

Accounts receivable

Accounts receivable consist of amounts unpaid from special events and donor events. All accounts receivable are expected to be collected within one year.

Pledges and grants receivable

Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give that are expected to be collected in future years are recorded at the present value of their estimated future cash flows. The discounts on those amounts are computed using risk-adjusted interest rates applicable to the years in which the promises are received. Discount amortization is included in contribution revenue. Conditional promises to give are not included as support until the conditions are met.

Allowance for doubtful pledges receivable

The Fund determines whether an allowance for uncollectible accounts receivable should be provided. Such estimates are based on management's assessment of the aged basis for the Fund's receivables, current economic conditions and historical experience. As of December 31, 2018 and 2017, the Fund determined that an allowance was not necessary.

Property and equipment

Property and equipment are stated at cost, if purchased, or at fair value at the date of the gift, if donated, less accumulated depreciation. The cost of property and equipment purchased in excess of \$1,000 is capitalized. Depreciation is provided in amounts sufficient to amortize the cost of the property and equipment over the estimated useful lives on a straight-line basis.

Building and improvements 23 - 39 years
Office equipment 3 - 10 years
Furniture and fixtures 7 years

The cost of assets sold or otherwise disposed of and the accumulated depreciation thereon are eliminated from the accounts and the resulting gain or loss is reflected in income except for assets traded where no cash is received. Expenditures for maintenance and repairs are charged to expense as incurred; replacements and betterments that extend the useful lives are capitalized.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

2. <u>Summary of significant accounting policies</u> (continued)

Contributions

Contributions, including unconditional pledges, are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions.

Pledges are recognized when the conditions on which they depend are substantially met. Bequests are recognized when the Fund receives notification that the probate court has declared the will valid. Conditional pledges are recognized as income when the conditions of the pledge are met.

Non-cash contributions

The Fund receives donated services from specialized providers and other volunteers that create or enhance non-financial assets and allow the Fund to fulfill its mission. The Fund also uses various volunteers to carry out organizational activities at the summer camp program; the value of these services has not been reflected on the accompanying financial statements.

Non-cash donations, other than professional services, are recorded as support at their estimated fair value at the date of donation (see note 14).

Functional expenses allocation

The costs of providing various programs and support services have been summarized on a functional basis in the statement of activities and in the statement of functional expenses. Accordingly, natural expenses attributable to more than one functional expense category are allocated using a variety of cost allocation techniques such as time and effort and square footage.

Income taxes

The Organization is a tax-exempt organization as defined by Section 501(c)(3) of the Internal Revenue Code, though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. The Organization has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions. The Organization has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements.

Reclassifications

Certain amounts from the 2017 financial statements have been reclassified to conform to the 2018 presentation.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

3. Concentration of credit risk

Financial instruments that potentially subject the Fund to concentrations of credit risk consist principally of cash and cash equivalents, investments, accounts receivable, and pledges and grants receivable. The Fund maintains its cash and cash equivalents in various high-quality financial institutions located in New Jersey, the balances of which, at times, may exceed federally insured limits. Investments are exposed to various risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the financial statements. Risk relating to accounts, pledges and grants receivable is limited due to the fact that the receivables are mainly derived from prominent individuals and/or established companies. The Organization has not experienced, nor does it anticipate, any losses with respect to such accounts.

4. Availability and liquidity

The following represents the Organization's financial assets at December 31:

Financial assets at year end	2018	2017
Cash Investments Accounts receivable Pledges and grants receivable	\$ 1,943,663 6,279,580 116,476 1,236,313	\$ 1,402,318 6,588,154 67,653 1,041,013
Total financial assets	9,576,032	9,099,138
Less amounts not available to be used within one year:		
Net assets with donor restrictions Less net assets with purpose restrictions to be met	5,919,109	4,599,651
in less than a year Board designated fund	(1,120,000) 100,000	(1,234,025) 100,000
Board designated fund	4,899,109	3,465,626
Financial assets available to meet cash needs for general expenditures within one year	\$ 4,676,923	\$ 5,633,512

The Organization's goal is generally to maintain financial assets in the amount of \$1,000,000 to meet 10 weeks of operating expenses. As part of its liquidity plan, excess cash is invested in short-term investments, including money market accounts and certificates of deposit.

In addition, there is a board designated fund established by the governing board that may be drawn upon in the event of financial distress or an immediate liquidity need resulting from events outside the typical life cycle of converting financial assets to cash or settling financial liabilities.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

5. <u>Cash and cash equivalents</u>

Cash and cash equivalents consist of the following at December 31:

	2018	2017
Operating cash and cash equivalents Restricted cash and cash equivalents	\$ 1,540,701 402,962	\$ 1,067,617 334,701
	\$ 1,943,663	\$ 1,402,318

6. <u>Investments</u>

Investments securities are stated at fair value and are summarized as follows at December 31:

	20	18	20	17
	Amortized cost	Fair value	Amortized cost	Fair value
Stocks Mutual funds Corporate bonds Other ETP	\$ 638,207 1,151,900 4,156,749 440,160	\$ 705,080 1,058,589 4,076,501 439,410	\$ 625,489 1,151,900 4,145,269 350,886	\$ 819,604 1,241,020 4,145,780 381,750
	\$ 6,387,016	\$ 6,279,580	\$ 6,273,544	\$ 6,588,154

The following schedule summarizes the investment return and its classification in the statement of activities for the years ended December 31:

		2018	
	Without donor restrictions	With donor restrictions	Total
Dividends and interest Realized and unrealized loss	\$ 124,151 (416,615)	\$ 44,383	\$ 168,534 (416,615)
	\$ (292,464)	\$ 44,383	\$ (248,081)
		2017	
	Without donor restrictions	With donor restrictions	Total
Dividends and interest Realized and unrealized gain	\$ 110,757 280,432	\$ 35,764	\$ 146,521 280,432
	\$ 391,189	\$ 35,764	\$ 426,953

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

7. Fair value measurement

The classification of the Fund's investment securities at fair value are as follows at December 31, 2018:

	Level 1	Level 2	Level 3	Total
Stocks Mutual funds Corporate bonds Other ETP	\$ 705,080 1,058,589 4,076,501 439,410	\$	\$	\$ 705,080 1,058,589 4,076,501 439,410
	\$ 6,279,580	\$	\$	\$ 6,279,580

The classification of the Fund's investment securities at fair value are as follows at December 31, 2017:

	Level 1	Level 2	Level 3	Total
Stocks Mutual funds Corporate bonds Other ETP	\$ 819,604 1,241,020 4,145,780 381,750	\$	\$	\$ 819,604 1,241,020 4,145,780 381,750
2.10. 2.1	\$ 6,588,154	\$	\$	\$ 6,588,154

8. <u>Pledges and grants receivable</u>

Pledges and grants receivable are due as follows at December 31:

	2018	2017
Within one year Two to five years Thereafter	\$ 1,236,313 1,675,330 25,833	\$ 1,041,013 1,527,475
Less unamortized discount on pledges	2,937,476 115,149	2,568,488 92,122
	\$ 2,822,327	\$ 2,476,366

Pledges receivable due in more than one year are reflected at the present value of estimated cash flows using a risk-free interest rate of approximately 2.51% and 2.20% in 2018 and 2017, respectively.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

9. <u>Property and equipment</u>

Property and equipment consists of the following at December 31:

	2018		2017	
Land Building and improvements Office equipment Furniture and fixtures		50,000 \$ 289,417 178,239 21,763	50,000 289,417 177,813 21,763	
Less accumulated depreciation	2	539,419 293,489 245,930 \$	538,993 262,855 276,138	

Depreciation expense at December 31, 2018 and 2017 was \$33,584 and \$29,146, respectively.

10. Special events

The Fund sponsored several events during the years ended December 31, 2018 and 2017 to raise additional funds for its charitable activities. The events and the net income derived are as follows:

	2018			
	Income	Expenses	Net	
Thanksgiving Ball Baltusrol Golf Outing "Careoke" Burger King Golf Outing Walkathon Subaru Run Miscellaneous Community events	\$ 460,471 414,948 206,813 86,470 948,447 116,520 126,982 94,352	\$ 153,479 139,203 28,980 37,798 136,783 74,525 3,263 20,933	\$ 306,992 275,745 177,833 48,672 811,664 41,995 123,719 73,419	
	\$ 2,455,003	\$ 594,964	\$ 1,860,039	
		2017		
	Income	Expenses	Net	
Thanksgiving Ball Baltusrol Golf Outing "Careoke" Burger King Golf Outing Walkathon Miscellaneous Community events	\$ 403,461 360,450 191,788 90,810 858,117 127,989 586,032	\$ 156,483 133,194 22,451 52,701 135,052 19,311 253,730	\$ 246,978 227,256 169,337 38,109 723,065 108,678 332,302	
	\$ 2,618,647	\$ 772,922	\$ 1,845,725	

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

11. <u>Net assets</u>

Net assets were as follows for the years ended December 31, 2018 and 2017:

	2018			2017			
	Without	With		Without	With		
	donor	donor		donor	donor		
	restrictions	restrictions	Total	restrictions	restrictions	Total	
Undesignated Board designated funds available	\$5,214,296	\$	\$5,214,296	\$5,773,103	\$	\$5,773,103	
for scholarships	100,000		100,000	100,000		100,000	
Specific purpose:							
Late Effects Program		108,202	108,202		108,202	108,202	
Scholarship funds		473,388	473,388		542,927	542,927	
Joe Abrams emergency fund		16,172	16,172		172	172	
General endowment		139,380	139,380		135,728	135,728	
Van service		77,843	77,843		130,370	130,370	
Sickle Cell Programs		532	532		532	532	
Martin Adler Fund		70	70		4	4	
Green Light Capital Campaign		3,419,045	3,419,045		1,877,955	1,877,955	
TVF Centers - psychologists and							
social programs					116,228	116,228	
Teen Room		16,217	16,217		16,217	16,217	
Morristown - palliative care					2,295	2,295	
Morristown – holiday party		54	54			·	
Grief Speaks		1,500	1,500		1,500	1,500	
Camp Happy Times		34,947	34,947				
Schiller Family Fund		49,108	49,108		71,575	71,575	
St. Joseph		700	700				
Passage of time:							
For periods after December 31		12,500	12,500		22,437	22,437	
Endowment	6-M-6-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-	1,573,978	1,573,978	T-17-1-17-1-17-1	1,573,509	1,573,509	
Total net assets	\$5,314,296	\$5,923,636	\$11,237,932	\$5,873,103	\$4,599,651	\$10,472,754	

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

11. <u>Net assets</u> (continued)

Releases from net assets with donor restrictions are as follows at December 31:

	 2018	 2017
Camp Happy Times Relief Fund Scholarship grants St. Barnabas van service Morristown Memorial holiday parties Child Life Programs Monmouth Medical Center Child Life Morristown Memorial Integrated Health	\$ 402,584 448,125 52,527 10,446 84,095	\$ 403,865 383,197 38,524 8,888 39,050 514 17,841
Newark Beth Israel holiday parties Holiday parties - other Sickle Cell programs General endowment	7,500 27,459	7,500 20,793 1,998 2,159
TVF Centers - psychologists and social programs TVF Centers - educational liaisons Morristown Memorial	146,228 22,500	216,805 7,500 14,652
Morristown Palliative Care Green Light Capital Campaign CHOP Child Life and social workers Late Effects Program	2,295 554,782	451,682 22,550 62,298
VGO Robots Joe Abrams emergency fund Passage of time Schiller Family Fund	18,418 9,000 9,937 22,500	4,475 15,000
•	\$ 1,831,569	\$ 1,719,291

12. <u>Board designated funds available for scholarships</u>

As of December 31, 2018 and 2017, the Board of Directors has designated \$100,000 of net assets without donor restrictions for "The Kathy Richter" scholarship fund. Since that amount resulted from an internal designation and is not donor restricted, it is classified as net assets without donor restrictions.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

13. Endowment

The Fund's endowment consists of several individual funds established for both specific purposes and for the general support of the Fund. Net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions.

GAAP provides guidance on the net asset classification of donor-restricted endowment funds for a not-for-profit organization that is subject to an enacted version of the Uniform Prudent Management of Institutional Funds Act of 2006 (UPMIFA) which was enacted in the State of New Jersey in June 2009.

The Fund interprets the UPMIFA of the State of New Jersey, requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Organization classifies as net assets with donor restrictions: (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowments, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time accumulation is added to the fund.

The Finance Committee of the Board of Trustees of the Fund is responsible for the long-term investment policies for donor-restricted endowment funds. The Board of Trustees established a policy whereby once the general endowment reached \$1,000,000, up to 5% of average market value of the donor restricted endowment fund may be distributed each year to fund operations. However, no such distribution shall be made to the extent it would reduce the value below the endowed corpus. The market value of assets associated with donor restricted endowment funds may fall below the level of the original gift.

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

13. <u>Endowment funds</u> (continued)

Changes in the Fund's endowment net assets for the years ended December 31, 2018 are as follows:

	Without donor <u>restrictions</u> Funds	Wi			
Fordermont and accord	functioning as endowment	Appreciation	Historical gift value	Total	Total endowment
Endowment net assets, beginning of year	\$ 313,892	\$ 199,786	\$ 1,573,509	\$ 1,773,295	\$ 2,087,187
Investment return: Interest and dividends Net depreciation, realized and unrealized	(152,260)	44,386		44,386	44,386 (152,260)
Total investment return	(152,260)	44,386	- Control	44,386	(107,874)
Contributions	•		469	469	469
Appropriation of endowment assets	- Control of the Cont	(27,459)		(27,459)	(27,459)
Endowment net assets, end of year	\$ 161,632	\$ 216,713	\$ 1,573,978	\$ 1,790,691	\$ 1,952,323

Changes in the Fund's endowment net assets for the years ended December 31, 2017 are as follows:

Without

	donor restrictions With donor restrictions						
Endowment net assets,		Funds nctioning as idowment	<u>A</u>	ppreciation	Historical gift value	Total	Total endowment
beginning of year	\$	154,551	\$	94,605	\$ 1,652,334	\$ 1,746,939	\$ 1,901,490
Investment return: Interest and dividends Net appreciation, realized and unrealized		159,341		35,765	-	35,765	35,765 159,341
Total investment return	-	159,341		35,765		35,765	195,106
Contributions					7,750	7,750	7,750
Appropriation of endowment assets				(17,159)		(17,159)	(17,159)
Reclassifications				86,575	(86,575)		-
Endowment net assets, end of year	\$	313,892	\$	199,786	\$ 1,573,509	\$ 1,773,295	\$ 2,087,187

NOTES TO FINANCIAL STATEMENTS

December 31, 2018 and 2017

13. <u>Endowment funds</u> (continued)

Endowment funds are for the following purposes at December 31:

	_	2018	 2017
General endowment Lisa Heart Child Life Programs endowment Steve Jones Memorial Camp Happy Times endowment Millie & Gill Camp Happy Times endowment Noah Harris integrative medicine and Noah's Love Puppies endowment Hannah Xue scholarship endowment	\$	895,450 45,124 45,485 35,850 450,469 101,600	\$ 895,450 45,124 45,485 35,850 450,000 101,600
	\$	1,573,978	\$ 1,573,509

14. Non-cash contributions

The Fund received the following in-kind contributions during the years ended December 31:

		2018	 2017
Holiday toy contributions	\$	91,993	\$ 60,424
Event tickets		5,373	42,075
Supplies for Camp Happy Times		70,907	55,406
Walkathon		35,825	142,080
Billboard advertising		108,332	98,275
Miscellaneous		11,000	 4,240
	<u>\$</u>	323,430	\$ 402,500

The above amounts are included as grants and contributions, and special events in the statement of activities.

15. <u>Subsequent events</u>

The Fund has evaluated subsequent events through October 9, 2019, which is the date the financial statements were available to be issued. The Organization is not aware of any material subsequent events.